



The Art of Psychological Warfare: 51 Principles of Conflict Resolution, Negotiation, Strategy, Office Politics, Career Building, Self Help, & Motivation for Success & Happiness in Business & Life

Mark B. Warring

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Author's Note, August 29, 2015: I welcome all reviews of this book. The August 26, 2015 reviewer is correct in that there are some typos and at least one misuse of speech in this first edition and they will be corrected if there is enough interest for me to publish a corrected and expanded second edition. The reviewer suggests you read Mr. Greene's book instead, and while his books are excellent, I view his voice and message as distinctly different than mine.

Furthermore, the reviewer admits he did not take the time to fully read my book, which would've only taken him about an hour to do, but still feels he can appropriately label it as "paranoia" with "the author... constantly looking over his shoulder, watching for the boogeyman." Emulating Mr. Greene's poetic and heightened writing style, he states "Where this book is flawed and reeks of amateur, Greene's book is slick and authoritative."

I don't think my book is for everyone, because not everyone is willing to honestly evaluate how the self interest of others can, at times, collide with their own self interest. If you want a book with no grammatical errors, that is politically correct, and will not challenge your thinking in any way, then this book is not for you. If, on the other hand, you find the subject matter interesting based on the description below and are open minded enough to have your views challenged, then give this book a try. At present I have lowered the price from \$2.99 USD to 99 cents in hopes of generating more interest in the book, and hopefully more balanced reviews.

If you know anything about Amazon sales rank and pricing, then you know that very little revenue has been generated from this book. I didn't write and publish this for the money. I did it to challenge you. I humbly invite you to take this journey with me. You've got nothing to lose. Sincerely, Mark B. Warring

This book is not a joke. Psychological warfare is happening all around you regardless of whether you admit or not. Why continue to be an unknowing victim? Why continue to hopelessly wish that the world becomes fair? Why not understand the methods others are using against you so that you can know what your options are to defend yourself? You can be a good person with a strong sense of self while engaging in psychological warfare. And you don't have to lose your mind in the process.

This brief book of approximately 10,000 words is about the way the world really works and what you can do about it. It is not a book about being nice to people and actively listening to them. Those books have their place, and I'm not necessarily knocking them, but this book won't waste your time with politically correct tactics that you're already smart, studied, and savvy enough to know about.

This is a book about confronting your private thoughts about inevitable conflicts. Some of this book may

completely shock you and cause you to confront reality for what it truly is. Think of this book as Lao Tzu meeting Sun Tzu meeting Machiavelli meeting Napoleon Hill and formulating a practical treatise for our time.

No matter how little or how much money or power you have, you'll be attacked and exploited. But in the wake of conflict and stress, you can be happy and self expressed, as this is ultimately a book about enjoying life's highest victories. Please join me on this journey. Buy this book now and start reading it. I don't think you'll regret it.

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