



# Make Money in Short-Sale Foreclosures: How to Bypass Owners and Buy Directly from Lenders

*Chantal Howell Carey, Bill Carey*

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## **Make Money in Short-Sale Foreclosures: How to Bypass Owners and Buy Directly from Lenders**

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### **MAKE MONEY IN SHORT-SALE FORECLOSURES**

Foreclosures are the most profitable way to invest in real estate. But most real estate books on foreclosures don't tell you how to invest in short-sale foreclosures--properties with even more profit potential than regular foreclosures. A short-sale foreclosure is a lender accepting a loan payoff for less than the amount owed. This comprehensive new guide from renowned real estate authors Chantal and Bill Carey covers all the ins and outs of short-sale foreclosure investing, from finding properties to negotiating with lenders, to closing the deal and making a bundle. Inside you'll find all the information you need to succeed:

- \* Finding great short-sale foreclosure deals
- \* Dealing with owners in financial distress
- \* When to buy short-sale foreclosures
- \* Creating equity in foreclosure properties
- \* Writing successful short-sale offers
- \* FHA, VA, and private mortgage insurance short-sales
- \* Purchasing short-sale properties at auction
- \* Understanding escrow, closing, and title insurance
- \* Flipping short-sale properties

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